



November 13, 2009

Dear Customer,

As you may have heard, Carlisle Industrial Friction recently announced the closing of their plant located in Logansport, Indiana. We understand that this plant closing will affect a significant portion of Carlisle's current customers. As a result, we would like to take this opportunity to offer our services and resources to assist in transitioning from Carlisle to Scan-Pac Manufacturing. If you have purchased tooling with Carlisle to have your friction parts produced, there is a strong likelihood that we will be able to use that tooling in our presses. Therefore, please don't hesitate to contact us regarding the possibility of transferring tooling to Scan-Pac.

We have been in business for over 30 years and are well equipped to handle any of the parts that Carlisle was producing for you in the past. Scan-Pac produces friction material from three plants in the United States. The company has three locations – two in Wisconsin and one in Texas. Scan-Pac is also proud to have two PhD chemists on staff to help with any unique applications that might require a custom formulation.

Please see the material cross reference matrix attached for a cross of the Carlisle friction number (NF) to equivalent Scan-Pac material (RF). In addition, if you don't see the NF material you were using, we are capable of supplying a custom formulation to meet your specific and unique application needs.

Please contact the following individuals for assistance with transferring industrial parts/materials to Scan-Pac Manufacturing. We are ready to handle your requests and will do everything we can to help during this transition period.

Contacts:

Janice Gerard
Customer Service Manager
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Jeff Lichey
Sales & Marketing Manager
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Michael Dover
President
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We will look forward to hearing from you!

Best regards,

Jeff Lichey

Jeff Lichey
Sales & Marketing Manager



Material Cross Reference Page
 Please Visit our website for data sheets on all of the Scan-Pac Materials listed
www.scanpac.com

Carlisle Material	Scan-Pac Material
<i>NF118-V</i>	<i>240/242</i>
<i>NF 119</i>	<i>725</i>
<i>NF 120</i>	<i>RF 415</i>
<i>NF-244</i>	<i>RF 52</i>
<i>NF-325-</i>	<i>RF 34</i>
<i>NF-330</i>	<i>WCB002</i>
<i>NF-331</i>	<i>RF 415</i>
<i>NF-336</i>	<i>GH</i>
<i>NF-347</i>	<i>242/240</i>
<i>NF-407</i>	<i>RF 415</i>
<i>NF-410</i>	<i>RF 53</i>
<i>NF-411A</i>	<i>GL</i>
<i>NF-417</i>	<i>RF 425</i>
<i>NF-420</i>	<i>RF 72</i>
<i>NF-430</i>	<i>RF 38</i>
<i>NF-506</i>	<i>SM001</i>
<i>NF-507</i>	<i>RF 53</i>
<i>NF-609</i>	<i>RF 38</i>
<i>NF-610</i>	<i>RF 38</i>
<i>NF-612</i>	<i>RF 34</i>
<i>NF-707</i>	<i>240/242</i>
<i>NF-708</i>	<i>240/242</i>
<i>NF-780</i>	<i>RF 53</i>
<i>NF-781</i>	<i>RF 415</i>
<i>NF-782</i>	<i>RF38</i>
<i>NF-783</i>	<i>SM001</i>
<i>NF-785</i>	<i>RF 72</i>
<i>NF-786</i>	<i>RF 36</i>
<i>NF-787</i>	<i>RF 34</i>
<i>NF-790</i>	<i>RF 415</i>
<i>NF-808</i>	<i>RF 72</i>
<i>NF-810</i>	<i>RF 72</i>
<i>NF-815</i>	<i>RF 425</i>
<i>NF-910</i>	<i>RF 87-1</i>
<i>NF-916</i>	<i>WCB002</i>
<i>NF118-V</i>	<i>240/242</i>